

EAS Batteries GmbH is a manufacturer of large format cylindrical lithium-ion cells and battery systems, which are used in industrial, aviation, marine and automotive sectors. Thanks to the flexibility of the production line, EAS can adapt its products to special customer requirements and is the ideal partner for customized cells and battery systems for demanding requirements as well as for cell and battery development projects.

## In order to strengthen our team, we are looking for a Sales / Business Development Manager\*

Place of work: Nordhausen / Thuringia

### Your Responsibilities

- Acquiring new customers and projects, with a focus on battery development services and battery systems for demanding applications
- Strengthening existing relationships with customers and sales partners
- Evaluating inquiries and preparing quotes
- Developing strategic customer and sales partner relationships in key markets
- Further developing the product portfolio
- Representing EAS Batteries GmbH at national and international conferences

### Your Profile

- Several years of professional experience in sales of products and services requiring detailed explanation - preferably in the battery technology sector
- Excellent written and spoken German and English skills
- Confident demeanor and a proven track record in B2B sales
- Knowledge of lithium-ion battery technology and basic electrical engineering
- Ideally, an existing network in one of our target markets (maritime, defense, aerospace)
- Experience with CRM systems (e.g., Salesforce) and MS Office
- Willingness to travel occasionally

### We offer

- Challenging tasks in a dynamic environment
- A collegial work environment in an innovative technology company
- Flexible working hours
- Individual training and development opportunities
- Performance-based compensation
- 30 days of vacation
- Capital-forming benefits
- Company car

Would you like to join us in advancing the realization of innovative energy storage systems?

Then we look forward to receiving your detailed application documents by mail or email (please compile all documents into a single PDF file and attach it to your email) to:

Contact: Mrs. Anke Schmidt | [anke.schmidt@eas-batteries.com](mailto:anke.schmidt@eas-batteries.com) | +49 3631 46 703-213  
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\* This advertisement is aimed at people of all ages, sexual orientations, beliefs, nationalities and origins, whether disabled or not, in accordance with the General Equal Treatment Act.