

EAS Batteries GmbH is a highly specialised German niche supplier for cell and battery solutions. For 25 years, EAS stands for innovation - for highest safety and quality, fast development times, flexible production and a portfolio of extremely powerful and robust lithium-ion cells. With the Innovation Factory, EAS offers a pioneering service for large-format round cells and customer-specific battery solutions. This includes customised development as well as consulting, optimisation and certain manufacturing services. EAS Batteries maintains long-standing business relationships in the space, aerospace, NRMM, automotive and maritime industries. The company headquarter and production is located in Nordhausen/Thuringia, Germany.

In order to strengthen our team we are looking as of now for a
Sales Manager / Key Account Manager (m/f/d)

Work location: Sales Office Hamburg / Home Office

Your tasks and responsibilities

- Acquire new customers and projects, with a focus on the maritime business globally
- Support and manage the development of strategic Sales partners in identified key markets
- Support the further development of price and marketing models as well as the solution and product portfolio
- Assess inquiries and prepare offers
- Manage and intensify existing customers and Sales partners
- Represent EAS at national and international fairs and conferences
- Actively build and increase customer loyalty

Your profile

- Several years of experiences in Sales for complex B2B products and solutions, preferably in the maritime field
- Excellent verbal and written command of the German and English language
- Self-assured and friendly manner as well as a successful sales track record in a B2B environment
- Preferably knowledge of battery technologies as well as basic electrotechnical knowledge
- Experiences in working with CRM systems (e.g. Salesforce) and MS Office
- Pronounced willingness to travel

What we offer

- Attractive working environment with good development opportunities in the future market of battery technology
- Pleasant working atmosphere in a fast-growing business
- Short decision-making paths
- Permanent contract
- 30 days of vacation per year
- Capital-forming benefits
- Attractive location in Hamburg, close to Altona station, with direct access to busses and trains

If this sounds like you, we shall be pleased to receive your informative application via e-mail or first question by phone via

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EAS Batteries GmbH | Human Resources